

Small Business Customer Choice Program

2023 Rebate Catalog

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Instructions

This catalog contains eligibility criteria and rebate amounts for prescriptive rebates available for the equipment listed within. This information can be used to determine eligibility, estimate rebate potential, and assist in submitting an application.

Applications are submitted through our [online portal](#).

For questions, contact the Commercial and Industrial Rebate Program Team at **1.888.316.8023**, email cienergysavings@franklinenergy.com, or visit nyseg.com/cirp or rge.com/cirp.

Small Business Customer Choice Program

Eligibility Criteria

Utility customers eligible for the Small Business Customer Choice (SBCC) rebates are defined by their provided utilities and consumption patterns. Eligible accounts must meet one of the following sets of criteria:

1. Customers who receive BOTH electricity and natural gas delivered by NYSEG and/or RG&E must experience an **average monthly peak demand less than or equal to 110kW** on the primary electric account. These customers are eligible for all measures listed in this catalog.
2. Customers who receive ONLY electricity from NYSEG/RG&E must experience an **average monthly peak demand less than or equal to 110kW** on the primary electric account. These customers are eligible for the Lighting measures listed in this catalog.
3. Customers who receive ONLY natural gas from NYSEG/RG&E must experience an **annual total gas consumption less than or equal to 5,000 therms** on the primary gas account. These customers are only eligible for the HVAC measures listed in this catalog.

In addition to the consumption criteria above:

- Utility account must be active for at least 6 months to determine eligibility. Small Business rebates are not available for new construction projects.
- There are no contractor or product restrictions on eligible SBCC rebates provided the general requirements listed below are met.
- For questions on eligibility, please contact the program.
- Customers who do not meet the SBCC eligibility criteria may still submit an application for standard C&I rebates through the same online portal.

LED Lighting Fixtures

General Requirements:

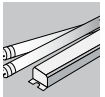
- Proposed LED fixtures must be included in the Qualifying Lighting Measure tables below and cannot be replacing existing LEDs. It is assumed that proposed LEDs are one-for-one replacements and rebates are per installed unit.
 - High Runtime Rebates are available for eligible SBCC customers who's interior lighting operates 5,000 hours per year or more. Applicants seeking high runtime rebates must provide documentation confirming annual operating hours. Program staff will be using historical consumption data to verify eligibility for these enhanced rebates.
- Products must be on the ENERGY STAR® or DesignLights Consortium™ (DLC) qualified product list, as indicated in corresponding Eligibility Criteria for each fixture type.
- Applicant must reference DLC reported wattage and/or ENERGY STAR listed wattage, not specification sheet wattage, when completing application documentation.
- Consult with the program regarding products listed in Specialty DLC categories.
- Rebate values listed below indicate maximum available amounts. Adjustments may occur per program rules. **Use the online NGAGE® application portal to calculate your estimated rebate.**
- Horticultural Lighting, process-related LEDs, and fixtures which are DLC or ENERGY STAR listed in a primary use category not included below may all be eligible Custom rebates. See Custom Rebate Catalog for more information.

Note: For Listings of qualified ENERGY STAR LED Lamps and fixtures visit: <https://www.energystar.gov/productfinder>.

Note: For Listings of qualified DesignLights Consortium™ LED Lamps and fixtures visit: <https://www.designlights.org/search>.

Qualifying Lighting Measures and Rebates

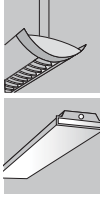
LED Replacement Tubes

Description		Eligibility Criteria	Reported Wattage	Standard SBCC Rebates	High Runtime Rebates
 LED Tubes including U-bends and T5HO tubes	<ul style="list-style-type: none"> Must be currently DesignLights Consortium™ (DLC) listed under one of the following categories: <ul style="list-style-type: none"> Replacement Lamps (“Plug and Play”) (UL Type A) Internal-driver/Line Voltage linear lamp (UL Type B) Dual Mode Internal Driver (UL Type A and Type B) 2, 3, 4, 6 Lamp External Driver Lamp-Style Retrofit Kit (UL Type C) 	1W – 19W	\$11.50 per tube	\$22.00 per tube	
		> 19W – 50W	\$18 per tube	\$32.00 per tube	


*Note on Direct-Wire (Type B) Replacements: By signing the application, all parties attest that manufacturer’s installation and safety precautions have been followed for equipment install. The customer has been made aware of potential fire and shock hazards. Additionally, the installer has verified that existing lamp holders (tombstones) are suitable for direct wire application and the fixture has been properly labeled to alert of line voltage to lamp holders (tombstones).

Lighting Fixtures

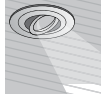


LED Interior Ambient Fixtures

Description		Eligibility Criteria	Reported Wattage	Standard SBCC Rebates	High Runtime Rebates
	LED 1x4, 2x2, 2x4, Linear Ambient	<ul style="list-style-type: none"> Must be currently DesignLights Consortium™ (DLC) listed under one of the following categories: <ul style="list-style-type: none"> 1x4, 2x2 and 2x4 Luminaires for Ambient Lighting of Interior Commercial Spaces Integrated Retrofit Kits for 1x4, 2x2 and 2x4 Luminaires Direct Linear Ambient Luminaires Linear Retrofit Luminaires w/Indirect Component Retrofit Kits for Direct Linear Ambient Stairwell and Passageway Luminaires 	1W – 24W	\$35.00 per fixture	\$65.00 per fixture
			> 24W – 48W	\$50.00 per fixture	\$92.00 per fixture
			> 48W – 180W	\$65.00 per fixture	\$120.00 per fixture

LED Refrigerated Case Lights


Description		Eligibility Criteria	Reported Wattage	Standard SBCC Rebates	High Runtime Rebates
	LED Refrigerated Case Lights - Cooler	<ul style="list-style-type: none"> Must be currently DesignLights Consortium™ (DLC) listed under one of the following categories: <ul style="list-style-type: none"> Horizontal Refrigerated Case Luminaires Vertical Refrigerated Case Luminaires Measures include complete LED refrigerated case lights for reach-in coolers and freezers. Fixture may be 3", 4", 5" or 6" long. Not eligible for new case installations. 	1W – 15W per linear foot of luminaire	\$7.00 per linear foot of luminaire	\$13.00 per linear foot of luminaire
	LED Refrigerated Case Lights - Freezer				

LED Downlights, Track Lighting and Wall-Wash Fixtures

Description		Eligibility Criteria	Reported Wattage	Standard SBCC Rebates	High Runtime Rebates
	LED Downlights	<ul style="list-style-type: none"> Must be on the ENERGY STAR qualified products list. Recessed, surface and pendant fixtures are eligible. Screw base LED downlights retrofit kits are eligible. Ceiling-mounted tracks or fixed single head or adjustable aim "cans" are eligible. Luminaires designed to illuminate walls in interior spaces are eligible. Replacement lamps in existing cans such as PAR 38 or MR16 lamps are not eligible for this measure. Linear (1x4, 2x2, 2x4) fixtures are not eligible for this measure. 	1W – 50W	\$35.00 per fixture or kit	\$65.00 per fixture or kit
	LED Track Lighting		1W – 60W		
	LED Indoor Wall-Wash Fixtures		1W – 15W		

Lighting Fixtures

LED Exterior Area Fixtures

Description		Eligibility Criteria	Reported Wattage	Standard SBCC Rebates	High Runtime Rebates
	LED Wall Packs, Flood Lights, Arm Mount/Pole	<ul style="list-style-type: none"> • Must be currently DesignLights Consortium™ (DLC) listed under one of the following categories: <ul style="list-style-type: none"> - Outdoor Full-Cutoff Wall-mounted Luminaires - Outdoor Non-Cutoff and Semi-Cutoff Wall-mounted Area Luminaires - Retrofit Kits for Outdoor Full-Cutoff Wall-mounted Area Luminaires - Landscape/Accent Flood and Spot Luminaires - Outdoor Pole/Arm-mounted Area and Roadway Luminaires - Outdoor Pole/Arm-mounted Decorative Luminaires - Retrofit Kits for Outdoor Pole/Arm-mounted Area and Roadway Luminaires - Retrofit Kits for Outdoor Pole/Arm-mounted Decorative Luminaires - Retrofit Kits for Large Outdoor Pole/Arm-mounted and Roadway Luminaires - Mogul Screw-Base Replacement Lamps for Outdoor Pole/Arm Mounted Area and Roadway Luminaires (Type B, C) - Mogul Screw-Base Replacement Lamps for Outdoor Pole/Arm Mounted Decorative Luminaires (Type B, C) - Mogul Screw-Base Replacement Lamps for Parking Garage Luminaires (Type B, C) - Mogul Screw-Base Replacement Lamps for Fuel Pump Canopy Luminaires (Type B, C) - Parking Garage Luminaires, Fuel Pump Canopy Luminaires, and retrofit kits for each - Exterior fixtures must operate at least 2,900 hours per year. Stadium and sports field lighting not eligible for prescriptive rebates. 	1W– 81W	\$125.00 per fixture	N/A
			> 81W – 240W	\$240.00 per fixture	N/A
			> 240W – 1600W	\$540.00 per fixture	N/A

LED High/Low Bay Fixtures




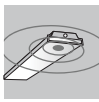


Description		Eligibility Criteria	Reported Wattage	Standard SBCC Rebates	High Runtime Rebates
	LED High and Low Bay Fixtures	<ul style="list-style-type: none"> • Must be currently DesignLights Consortium™ (DLC) listed under one of the following categories: <ul style="list-style-type: none"> - High-bay and Low-bay luminaires for Commercial and Industrial Buildings - Retrofit Kits for High-bay and Low-bay luminaires for Commercial and Industrial Buildings - High-bay Aisle Luminaires for Commercial and Industrial Buildings - Mogul Screw-Base Replacement Lamps for High-bay and Low-bay Luminaires (Type B, C) 	1W – 149W	\$80.00 per fixture	\$150.00 per fixture
			> 149W – 298W	\$160.00 per fixture	\$300.00 per fixture
			> 298W – 1600W	\$400.00 per fixture	\$700.00 per fixture

Lighting Controls

General Requirements:

- Sensors must be permanently mounted to a ceiling, wall, or integrally into the fixture (depending on the measure).
- Eligible installations are limited to interior fixtures only and **cannot be replacing an existing automated control device.**
- Sensors may use passive infrared, ultrasonic, or microwave technologies.
- Installations must comply with manufacturer's guidelines on coverage and maximum controlled watts.
- New construction projects are not eligible for lighting controls rebates with the exception of Networked Lighting Controls.
- Bi-level controls, exterior installations, or others not listed below may be eligible for a custom rebate. Refer to NY TRM where appropriate.

Qualifying Lighting Controls Measures and Rebates

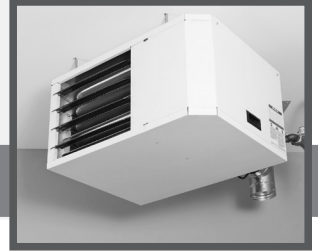
Description	Eligibility Criteria ^{1,2}	Eligible Control Type	Watts Controlled	Standard SBCC Rebates	High Runtime Rebates
 Wall Switch Sensor	<ul style="list-style-type: none"> • Reduces lighting operating hours by switching off lighting in unoccupied spaces. • Sensors must be permanently mounted to a wall. 	Occupancy	Any	\$15.00 per sensor	\$28.00 per sensor
 Remote or Wall Mounted Sensor	<ul style="list-style-type: none"> • Reduces lighting operating hours by switching off lighting in unoccupied spaces or reduces lighting output to a set level in response to natural daylighting using continuous or stepped dimming capability. • Sensors must be permanently mounted to a ceiling or wall. 	Occupancy, Daylighting	Any	\$33.00 per sensor	\$60.00 per sensor
 Fixture-Mounted Sensor	<ul style="list-style-type: none"> • Reduces lighting operating hours by switching off lighting in unoccupied spaces or reduces lighting output to a set level in response to natural daylighting using continuous or stepped dimming capability. • Sensors must be add-on components for individual lighting fixtures that are permanently mounted to each fixture. • Sensors that come pre-installed already integrated into the fixture are not eligible. 	Occupancy Daylighting	Any	\$15.00 per sensor	\$28.00 per sensor
 Integrated Sensor	<ul style="list-style-type: none"> • Reduces lighting operating hours by switching off lighting in unoccupied spaces and/or reduces lighting output to a set level in response to natural daylighting using continuous or stepped dimming capability. • Sensors should come pre-installed already integrated into the fixture. 	Occupancy, Daylighting, Occupancy and Daylighting	1W–80W	\$6.50 per sensor	\$12.00 per sensor
			> 80W	\$22.00 per sensor	\$40.00 per sensor
 Refrigerated Case Sensor	<ul style="list-style-type: none"> • Reduces lighting operating hours by switching off lighting in unoccupied spaces. • Sensors must be permanently mounted and installations are limited to installation for refrigerated and freezer reach in cases. 	Occupancy	Any	\$11.00 per sensor	\$20.00 per sensor
 Networked Lighting Controls	<ul style="list-style-type: none"> • Control system must be certified on DesignLights Consortium's™ (DLC) controls qualified product list available at www.designlights.org/lighting-controls. • Sensors must be permanently mounted to a ceiling, wall, or integrally into the fixture and installations are limited to interior fixtures only. • System must be commissioned upon installation to verify all zones and applicable controls methods are appropriately configured. 	N/A	1W–80W	\$13.00 per sensor	\$24.00 per sensor
			> 80W	\$44.00 per sensor	\$80.00 per sensor

HVAC and Plumbing

Boilers, Furnaces and Unit Heaters

General Requirements:

- Only natural gas fired units for space heating applications are eligible.
- Backup or standby heating equipment is not eligible. Eligible unit quantity and or capacity may be determined using utility bill analysis or heat load calculations.
- Eligible equipment must be rated and certified by Air Conditioning, Heating and Refrigeration Institute (AHRI).
- Eligible condensing boilers must include supply temperature reset profiles that allow the boilers to reach condensing modes of operation throughout the year.
- Enter equipment information in rebate table below.



Qualifying Equipment and Rebates

Equipment Type and Capacity	Minimum Efficiency	Rebate
Condensing Hydronic Boilers ≤ 300 MBH	93% AFUE	\$6/MBH
Condensing Hydronic Boilers 301 – 2,500 MBH	93% Thermal Eff.	\$6/MBH
Steam Boilers ≤ 300 MBH	83% AFUE	\$4/MBH
Furnaces ≤ 300 MBH	92% Thermal Eff.	\$4/MBH
Unit Heaters 100 MBH - 400 MBH	92% Combustion Eff.	\$4/MBH
Unitary Condensing Furnace	92% Thermal Eff.	\$4/MBH

Instantaneous Water Heaters

General Requirements:

- Eligible equipment includes high efficiency instantaneous domestic hot water (DHW) heaters for natural gas and electric heating of potable water only, not intended for process loads or space heating.
- Maximum storage capacity of one gallon of water per 4,000 BTU/h of input.
- Applies to commercial grade water heaters only as indicated in equipment specification sheet. Residential-duty water heaters are not eligible.
- For retrofit/replacement applications, the existing DHW storage tank must be decommissioned. For new DHW heaters, new storage tanks must not be installed or intended to be used with the new tankless DHW heater.
- Must meet ENERGY STAR qualifications if applicable.



Qualifying Equipment and Rebates

Input Heating Capacity	Minimum Efficiency	Rebate Per Unit
Natural Gas Water Heaters ≤ 199MBH input	92% Thermal	\$350
Natural Gas Water Heaters > 200MBH input	92% Thermal	\$500

Rebate Table

Manufacturer	Model	Input Heating Capacity (MBH)	Heating Efficiency	Qty	Subtotal Rebate (Rebate per unit x Qty)
Attach additional sheets if needed.				Total Requested Rebate	

WiFi Thermostats

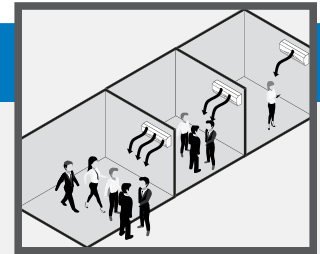
General Requirements:

- Thermostat must communicate via Wi-Fi.
- Thermostat must be installed in a small commercial building and must be connected to each furnace or boiler.
- Thermostat must allow set point adjustment from anywhere via a remote application on a smart device such as phone or tablet.
- Thermostats with additional functionality also qualify for this rebate if the above requirements are met.

Rebate Table

Equipment	Manufacturer	Model	Rebate	Qty	Subtotal Rebate (Rebate x Qty)
Wi-Fi Thermostats			\$125		
Attach additional sheets if needed.			Total Requested Rebate		

Demand Controlled Ventilation (DCV)



General Requirements:

- Only natural gas heating qualifies.
- Demand Control Ventilation is installed as an energy conservation measure and not required by code (code-required DCV does not qualify).
- No existing HVAC CO₂/occupancy sensors.
- CO₂ sensors must be installed in conjunction with a fully functioning air-side economizer and control the outside air damper.
- Controlled space must meet the minimum requirements of the current ASHRAE 62 Standard, as well as all local building code, and HVAC unit manufacturer's requirements.
- This measure assumes a demand control ventilation system with CO₂ sensors will be added to an existing HVAC system that previously had no DCV system or ventilation heat recovery equipment installed. **Entirely new control systems that include DCV, in addition to other new control strategies, may be eligible for a custom rebate for the entire system.**

Inputs

Square footage of controlled area	ft ²	Total Requested Rebate (Rebate = (ft ² /1000) * \$50)
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Building Type:

- | | | | |
|---|--|--|--|
| <input type="checkbox"/> Office - Low-rise (1 story) | <input type="checkbox"/> Restaurant | <input type="checkbox"/> Elementary School | <input type="checkbox"/> Lodging |
| <input type="checkbox"/> Office - Mid-rise (4-11 stories) | <input type="checkbox"/> Retail - Department Store | <input type="checkbox"/> High School | <input type="checkbox"/> Manufacturing |
| <input type="checkbox"/> Office - High-rise (12+ stories) | <input type="checkbox"/> Retail - Strip Mall | <input type="checkbox"/> College/ University | <input type="checkbox"/> Special Assembly Auditorium |
| <input type="checkbox"/> Religious Building | <input type="checkbox"/> Convenience Store | <input type="checkbox"/> Healthcare Clinic | <input type="checkbox"/> Other _____ |